

# Hospital management training for the Eastern Mediterranean Region: time for a change?

Hospital  
management  
training

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Fauziah Rabbani, Farah Naz Hashmani, Aftab A. Ali Mukhi,  
Xaher Gul, Nousheen Pradhan and Peter Hatcher

*Department of Community Health Sciences,  
Aga Khan University, Karachi, Pakistan*

Mounir Farag

*Health Systems and Services Development, Hospital Care and Management,  
WHO Eastern Mediterranean Regional Office, Cairo, Egypt, and*

Farhat Abbas

*Section of Urology, Department of Surgery,  
Aga Khan University, Karachi, Pakistan*

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## Abstract

**Purpose** – The WHO Eastern Mediterranean Regional Office has emphasized health system strengthening among the top five strategic priorities. One of the integral elements of health systems are the hospitals. The purpose of this paper is to review the need for formalized training in hospital management to improve the quality of care.

**Design/methodology/approach** – Literature review and hands on experience of conducting a regional training in hospital management for Eastern Mediterranean Region (EMR) countries.

**Findings** – Majority of patients in EMR bypass Primary Health Care facilities due to inadequate quality of services and prefer seeking specialized care at a tertiary level. There is mounting evidence of mediocre to poor patient satisfaction due to inefficient health care practices in hospitals of EMR. Strengthening the management capacity of the hospitals through a formal training programme is therefore necessary for improving the performance of health care delivery and the overall health system. Hospital management encompasses hospital planning and operational activities including development and implementation of organizational strategies to ensure adequate numbers and quality of trained human resources and effective financial management, disaster management, health management information system utilization, support services, biomedical engineering, transport and waste management. Such training will prepare health care professionals with leadership skills to deliver quality hospital services.

**Originality/value** – This is one of the first papers emphasizing the need for a formal structured regional training in hospital management for the countries of EMR. A modular incremental training approach developing an EMR Credit Transfer and Accumulation system is proposed.

**Keywords** Hospital managers, WHO, Hospital management, EMR countries, Health systems, Formalized training

**Paper type** Viewpoint



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## Introduction

Inequities in health, increasing health care costs, unacceptably low levels of access to quality health care and lack of a skilled health workforce represent some of the most important challenges facing many countries of the World Health Organisation Eastern Mediterranean Region (WHO EMR). In order to confront these challenges the WHO has emphasized health system strengthening among the top five strategic priorities for the next five years (WHO Regional Office for the Eastern Mediterranean (EMRO), 2007, 2009). Lack of expertise in management and weak leadership are the main reasons behind failure of many important health initiatives (Daire *et al.*, 2014). Strong leadership and management capabilities have continued to be recognized as pivotal component for revitalizing health systems that are sensitive to population needs. This paper emphasizes the need for a formal structured regional training in hospital management for the countries of EMR. A modular incremental training approach developing an EMR Credit Transfer and Accumulation system is proposed.

## Managing under pressure: EMR and the hospital management crisis

One of the most integral elements of health systems are hospitals which are resourceful, politically apparent, important and costly component of the health system (Harding and Preker, 2002). In the EMR (where 90 per cent are mostly low- and middle-income countries) a mixed type of health system comprising of several providers exists (Abdullatif, 2006). Hospitals both public and private remain one of the integral components of health systems of these countries. Keeping pace with latest medical and surgical technology, ensuring competent workforce and maintaining patient safety standards are some of the essential hospital functions which require a strong management and administrative capacity. The outcome of these management functions should aim at the well-being of patients through provision of the best possible quality of medical care, their safety and satisfaction, in a pleasant patient friendly hospital environment (Siddiqi *et al.*, 2012). Ironically, in majority of these EMR countries patients bypass Primary Health Care facilities as a result of inadequate quality of services and prefer seeking specialized care at a tertiary level regardless of considerable additional time and financial costs (Rabbani, 2011).

The hospitals in the EMR countries are not well equipped to deal with this heavy and inappropriate influx of patients. The overall workforce density in this Region is below the global average of four skilled health workers per 1,000 population. Furthermore, eight countries of the EMR are classified as facing a crisis situation with regard to human resources for health. Much of this is due to: insufficient measures at entry, in particular lack of preparation of the workforce through strategic investment in education and effective and ethical recruitment practices (WHO EMRO, 2007, 2009). It is, therefore, not surprising that there is mounting evidence of mediocre to poor patient satisfaction due to inefficient health care delivery in hospitals of EMR (Razzak and Kellermann, 2002; Kianmehr *et al.*, 2012; Pirkel *et al.*, 2012; Amarapathy *et al.*, 2003). There are also reports of up to 18 per cent of hospital patients in EMR suffering an adverse event while hospital acquired infections account for 5-10 per cent of hospitalized patients with up to 37 per cent being in the intensive care units (Asady, 2012).

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**Hospital management training: vital for health systems strengthening**

For effective health services delivery these EMR countries need to develop a motivated, well-managed and competent health workforce along with robust management strategies to ensure maximum output from minimum resources. Investment in management improves the health outcomes of the population (McKinsey & Co., 2011) and can also contribute to attaining the health related Millennium Development Goals (Goals 4-6).

In many developing countries, the main reason for the failure of several public health measures is the paucity of managerial capacity (Rondinelli, 1976). This is understandable. There are no structured and specialized programmes of hospital management in these EMR countries. The specialized area of “Health and Hospital Management” is emerging and aligns well with the philosophy underpinning the WHO building blocks (especially Governance). By virtue of this, the public and private sector health services in EMR require well trained managers who can plan, implement and sustain the health programmes, services and structures in line with the needs of the population. This is even more crucial today as many countries in the EMR are experiencing dual burden of diseases (WHO EMRO, 2007) whereby both communicable and non-communicable chronic diseases put strain on the health system’s resources and pose a significant challenge in terms of meeting the need for health care in the next few decades. Therefore the objective of providing quality and effective services with “maximum efficiency” now assumes the prime position on the health agenda of the countries today and for many years to come.

Hence, strengthening the management capacity within the health system (especially hospitals) is an important strategy for improving the performance of health care delivery and the overall health system. The rapid adoption of effective management practices and skills to supplement the clinical care and improve upon the patients’ outcomes is a testament to the fact that “health care management” in recent years has evolved as an essential function and critical skill set in the domain of health services delivery.

Competent hospital managers are thus vital contributors to the effective performance of health systems. Besides being well versed with the management functions listed above they also have to play a leadership role to ensure proficient health service delivery and efficient resource utilization. Furthermore, these leaders (working in the EMR countries) need to direct hospital service delivery to address the major health problems faced by these countries including major disasters such as the earthquake in Pakistan (2005) and Islamic Republic of Iran (2003), drought in Somalia (2006) and landslides in Yemen (2005), to mention a few (El Morjani *et al.*, 2007). Moreover the health systems of Pakistan, Afghanistan and Syria are further weakened by ongoing internal political conflicts and terrorism. An effective way to deal with these challenges requires training of human resources in hospital administration which will enable them to provide strategic direction in managing the particular situations faced by the hospitals in their respective countries. Elsewhere too, it has been documented that effective leadership in hospital management influences the social milieu, improves the quality of health care delivery and ensures patient safety (Buttigieg and West, 2013).

At national level, leadership usually includes making strategic decisions and working towards formulating policies, setting direction and targets for populations served by the hospitals. Facility managers at the operational level are however required for effectively managing day-to-day hospital functions

operationalizing inputs and resources to meet the demands of patients (World Health Organization, 2009). It is usually observed that health managers in developing countries are health professionals or clinical experts who lack any prior training or experience in management and leadership but are responsible for managing large hospitals (Dorros, 2006). These health professionals are then expected to gain managerial exposure by either on-the-job training or through participating in short courses and workshops (Egger *et al.*, 2005). Such on-the-job training can adopt action learning approaches to enhance the required managerial skills. It is noteworthy that many international global health organizations such as Global Alliance for Vaccine and Immunizations, Global Fund to Fight Aids, Tuberculosis, and Malaria organize various training courses and workshops for managers working in their disease specific health programmes. Around 120 management tools are developed by the WHO alone in the area of leadership and management (Egger *et al.*, 2005).

### **Management problems with management solutions**

Hospital management is however a specialized discipline demanding appropriate training and skills and cannot be solely acquired on job. It encompasses hospital planning and operational activities including development and implementation of organizational strategies to ensure adequate numbers and quality of trained human resources, effective financial management, disaster preparedness, health management information system utilization, support services, biomedical engineering, transport and waste management to mention a few (Sharma and Zodepy, 2011).

Literature supports that in order to retain and motivate health workforce they should be incentivized. Besides on-the-job training, post graduate training and opportunities for improving qualification through formal means are equally important (Nartker *et al.*, 2010).

Regardless of improvement in modernizing medical and nursing curricula in some institutions of the EMR, the majority of schools still pursue traditional programmes which generally, have not progressed to become “competency-based”. Explicitly medical and nursing undergraduate curriculum in the EMR does not impart appropriate skills in hospital management (WHO EMRO, 2007). A quick desk review done for the purpose of this paper reveals that majority of the universities and institutions in EMR are only offering short courses and certificate programmes in hospital management. In Pakistan, specifically hospital management is nested within more broad-based master level degrees like health administration, pharmaceutical management and business administration, etc. Very few institutions in Pakistan offer a specialized diploma in hospital management. A proper post graduate degree in hospital management imparting the required theoretical and practical competencies is therefore urgently needed.

Challenges such as demanding work schedule, personal and professional responsibilities and long absence from home and work can all denote major barriers for those keen to improve their professional skills via formal degrees. For such working professionals many institutions these days offer certified distance learning courses which reduces the pressure of time constraints. Additionally, this approach could also be used as an effective strategy to retain health management professionals working in EMR countries rather than encouraging pursuit of degrees in the west with resulting brain drain (Awases *et al.*, 2004).

After going through the management training which basically provides the technical skills, several experienced and trained managers who develop leadership qualities such as ability to think strategically, influence and motivate people and take timely decisions must be promoted or incentivized. The latter can be done by providing an opportunity to take advanced leadership training. This can lead to a positive change, particularly in challenging environments of the EMR countries. Effective senior leadership in hospitals influences the social milieu, promotes delivery of quality health care services, ensuring patient safety and positive professional development (Buttigieg and West, 2013).

Experiences of countries having successful formal training programmes in the area of hospital management and leadership must be evaluated so that lessons learnt can be translated to other similar country settings.

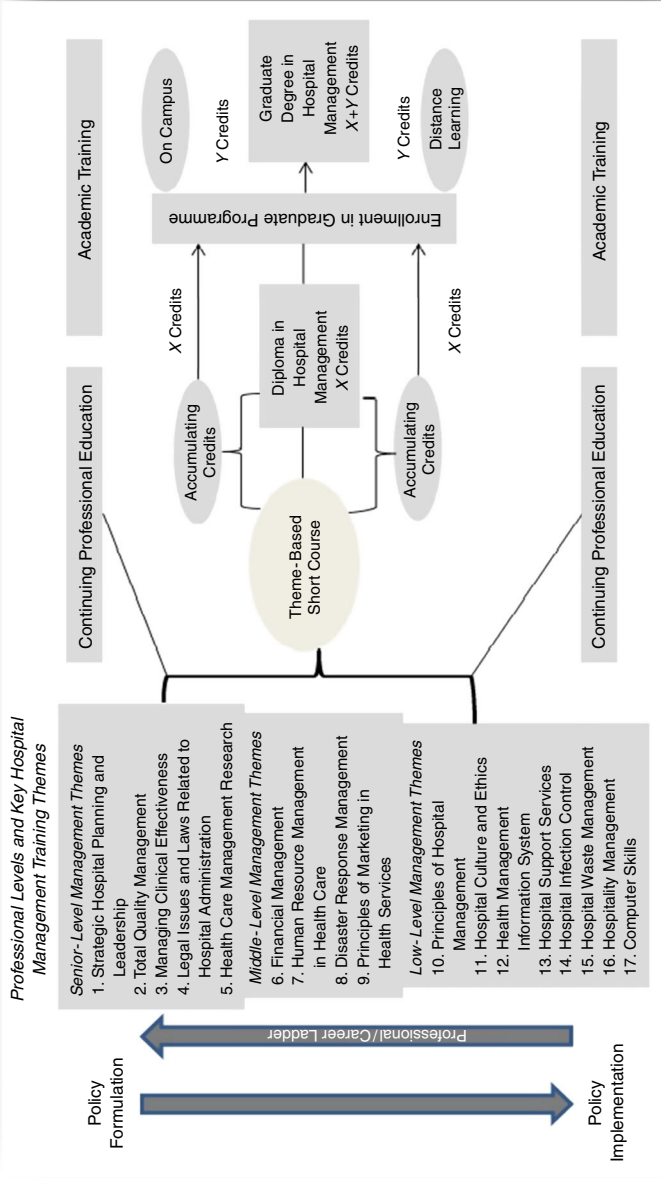
### **The next step forward: proposed training approach in EMR**

In the EMR, there are no such programmes that have been designed with a clear focus and insight of the health needs of these countries. Therefore, to improve hospital performance in the EMR, it is proposed that a high-caliber university from the region serves as a nexus to offer a modular incremental training approach developing an EMR Credit Transfer and Accumulation system (EMR-CTS) for the acquisition of a higher degree. This could be developed on the lines of the European Credit Transfer and Accumulation System (ECTS). The latter is a standard for comparing the study attainment and performance of students of higher education across the European Union and other collaborating European countries. For successfully completed studies, ECTS-credits are awarded. One academic year corresponds to 60 ECTS-credits that are equivalent to 1,500-1,800 hours of study. This system facilitates transfer and progression to a higher degree throughout the Union. The same method can be used across EMRO region for providing in country face-to-face and online training options, facilitating incremental skill development for hospital managers at various levels (Figure 1). This EMR-CTS system will be credible in itself and also an avenue for accumulation of credits towards an ultimate formal graduate level degree (masters, PhD) in the respective EMR countries.

### **Conclusion**

The purpose of this paper is to highlight that with changing health care landscapes the need for imparting structured professional training for hospital managers working in EMR is imminent.

Thus hospital management must now be recognized as a specialized field. Adequate availability of the funds is necessary for continuing professional education and formal training in hospital management. It is imperative that, health departments should incentivize hospital managers by defining a career ladder which includes structured training and academic recognition of hospital management competencies for professional advancement. The health ministries of the countries of the EMR should develop a nationwide, need-based curriculum for formal training in hospital management. Universities including academic departments, schools of public health and graduate professional education institutes within EMR must all integrate to play a key role and consider offering more accessible and customized formal courses for hospital managers.



**Figure 1.**  
Proposed themes  
and roadmap for  
formal training in  
hospital management  
for the countries of  
EMR

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### Corresponding author

Professor Fauziah Rabbani can be contacted at: [fauziah.rabbani@aku.edu](mailto:fauziah.rabbani@aku.edu)