List of Figures

Figure 1.1	The research challenge: explaining the take-off of Israeli
F: 1.0	high-tech
Figure 1.2	The competitive model — strategic reference points
Figure 1.3	A typology of organizational competitiveness based on
F. 1.4	strategic reference points
Figure 1.4	A multi-level paradigm of the Israeli high-tech take-off from
	a strategic perspective — sequential and interactive effects 8
Figure 2.1	Net export of goods (excluding polished diamonds) from
	1990 through 1998 in \$million
Figure 3.1	Privatized state-owned enterprises share returns compared
	to the TASE
Figure 3.2	Privatized company stock returns compared to the sector
	index
Figure 4.1	Competitive positioning of foreign and local companies 56
Figure 4.2	Marketing positioning of foreign and local companies 57
Figure 5.1	Incubators' general information
Figure 5.2	Incubators' competitive strategy approach
Figure 5.3	Positioning of 19 incubators' competitive strategy approach 72
Figure 5.4	Incubators' strategic capabilities development
Figure 5.5	Incubators' general directors recommendations for
	improvements
Figure 6.1	Startups' descriptive statistics
Figure 7.1	Firm distribution by entrepreneur's age
Figure 7.2	Firm distribution by entrepreneur's marital status 105
Figure 7.3	Firm distribution by entrepreneur's number of children 105
Figure 7.4	Firm distribution by entrepreneur's educational level 106
Figure 7.5	Firm distribution by entrepreneur's academic background 106
Figure 7.6	Firm distribution by industrial sector
Figure 7.7	Firm distribution by firm age
Figure 7.8	Firm distribution by firm location
Figure 8.1	Sample company age distribution
Figure 8.2	Distribution of age of IDF technology unit veteran
	involved in setting up companies

xiv List of Figures

Figure	8.3	Distribution of number of IDF technology unit veterans involved in setting up companies
Figure	9.1	Board of directors demographics: high versus low
8		performers
Figure	9.2	Board of directors' strategic profile: high versus low
		performers
Figure	11.1	Age distribution—medical technology firm entrepreneurs 168
Figure	11.2	Entrepreneurs' field of study
Figure	11.3	Company age distribution
Figure	11.4	Cumulative number of companies
Figure	12.1	Companies positioning along their internal and external
C		competitive dimensions
Figure	12.2	Strategic frontiers advancement attempts