

EMOTIONS, DECISION-MAKING, CONFLICT AND COOPERATION



Contributions to
**CONFLICT MANAGEMENT, PEACE ECONOMICS AND
DEVELOPMENT VOLUME 25**

SERIES EDITOR
MANAS CHATTERJI

BOOKS IN THE SERIES

- Military Missions and Their Implications Reconsidered: The Aftermath of September 11th*,
edited by G. Caforio and G. Kümmel
- Managing Conflict in Economic Convergence of Regions in Greater Europe*, by F. Carluer
- Cultural Differences between the Military and Parent Society in Democratic Countries*, edited by G. Caforio
- Conflict and Peace in South Asia*, edited by M. Chatterji and B. M. Jain
- War, Peace, and Security*, edited by J. Fontanel and M. Chatterji
- Armed Forces and Conflict Resolution*, edited by G. Caforio, G. Kümmel and B. Purkayastha
- Regional Development and Conflict Management: A Case for Brazil*, by R. Bar-El
- Crisis, Complexity and Conflict*, by I. J. Azis
- Putting Teeth in the Tiger: Improving the Effectiveness of Arms Embargoes*, edited by M. Brzoska
and G. A. Lopez
- Peace Science: Theory and Cases*, by P. Gangopadhyay and M. Chatterji
- Advances in Military Sociology: Essays in Honor of Charles C. Moskos (Two Volume Set)*,
edited by Giuseppe Caforio
- Arms and Conflict in the Middle East*, by Riad A. Attar
- Economics of War and Peace: Economic, Legal, and Political Perspectives*,
edited by Benjamin E. Goldsmith and Jurgen Brauer
- Conflict, Complexity and Mathematical Social Science*, by Gordon Burt
- Frontiers of Peace Economics and Peace Science*, edited by Manas Chatterji, Chen Bo and Rameshwar Misra
- Ethnic Conflict, Civil War and Cost of Conflict*, edited by Raul Caruso
- Governance, Development and Conflict*, edited by Manas Chatterji, Darvesh Gopal and Savita Singh
- New Wars, New Militaries, New Soldiers? Conflicts, the Armed Forces and the Soldierly Subject*, edited by
Gerhard Kümmel and Joseph Soeters
- Cooperation for a Peaceful and Sustainable World, Part 1*, edited by Chen Bo, Manas Chatterji and
Hao Chaoyan
- Cooperation for a Peaceful and Sustainable World, Part 2*, edited by Li Junsheng, Chen Bo and Hou Na
- Nuclear Disarmament: Regional Perspectives on Progress*, edited by P. M. Kamath
- Understanding Terrorism: A Socio-Economic Perspective*, edited by Raul Caruso and Andrea Locatelli
- The Evolving Boundaries of Defence: An assessment of recent shifts in defence activities*, edited by Renaud Bellais
- Business, Ethics and Peace*, edited by Luk Bouckaert and Manas Chatterji

Contributions to
CONFLICT MANAGEMENT, PEACE ECONOMICS AND
DEVELOPMENT VOLUME 25

EMOTIONS, DECISION-MAKING, CONFLICT AND COOPERATION

BY

URS LUTERBACHER

Graduate Institute of International and Development Studies

WITH THE COLLABORATION OF CARMEN SANDI

Swiss Federal Institute of Technology Lausanne



United Kingdom – North America – Japan
India – Malaysia – China

Emerald Group Publishing Limited
Howard House, Wagon Lane, Bingley BD16 1WA, UK

First edition 2017

Copyright © 2017 Emerald Group Publishing Limited

Reprints and permissions service

Contact: permissions@emeraldinsight.com

No part of this book may be reproduced, stored in a retrieval system, transmitted in any form or by any means electronic, mechanical, photocopying, recording or otherwise without either the prior written permission of the publisher or a licence permitting restricted copying issued in the UK by The Copyright Licensing Agency and in the USA by The Copyright Clearance Center. Any opinions expressed in the chapters are those of the authors. Whilst Emerald makes every effort to ensure the quality and accuracy of its content, Emerald makes no representation implied or otherwise, as to the chapters' suitability and application and disclaims any warranties, express or implied, to their use.

British Library Cataloguing in Publication Data

A catalogue record for this book is available from the British Library

ISBN: 978-1-78635-032-9

ISSN: 1572-8323 (Series)



Certificate Number 1985
ISO 14001

ISOQAR certified
Management System,
awarded to Emerald
for adherence to
Environmental
standard
ISO 14001:2004.



INVESTOR IN PEOPLE

ACKNOWLEDGEMENTS

In addition to the input by Carmen Sandi, particularly in Chapter 2, this book has benefitted from the contributions of Graciela Chichilnisky, Columbia University, New York; Jean-Louis Arcand, Graduate Institute Geneva, Switzerland; Ray Dacey, University of Idaho; Carla Norrlof, University of Toronto; Dominic Rohner, University of Lausanne; Sébastien de Orio, Geneva, Switzerland; Thierry Lorho, GMAP, Switzerland; Valérie Ferrt, GMP, Switzerland; Jean-Christian Lambelet, University of Lausanne (emeritus); Nazli Choucri, MIT; and the author's late wife, Ellen Wiegandt, Graduate Institute. These scholars are however in no way accountable for the contents which remain the sole responsibility of the author. I would also like to specially thank Celia Smith Luterbacher for proofreading the manuscript and suggesting many improvements in style.

The book is based upon research financed by SNIS, the Swiss Network for International Studies. This support is gratefully acknowledged.